

To help resolve and prevent problems to improve banking for customers and banks

Resolve complaints

> Listen actively, objectively and empathetically to guide and help both sides

better Facilitate banking early, mutually agreed solutions

What we do

Decide promptly and clearly, to put things right

## Prevent complaints

Identify

the root causes

of complaints Share insights to encourage best practice by banks and informed decisions by customers

Collaborate with stakeholders and other agencies to build financial capability and promote high standards of conduct

Miriam Dean CNZM QC

**Our values** 

We offer a service that is accessible, independent,

fair and efficient

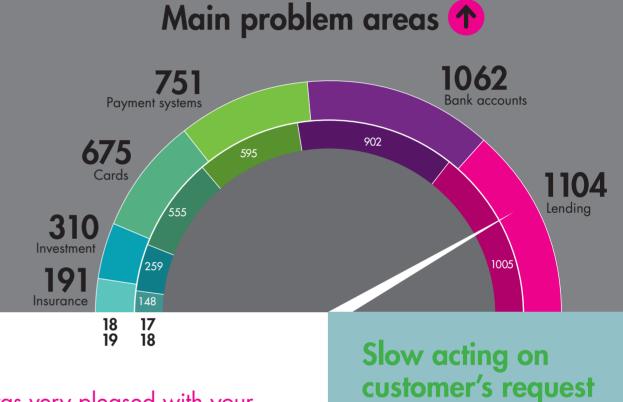
We raised our financial limit from \$200K to \$350K to make our service accessible to a wider range of people.



26% 25% 18% 12% 0-29 30-39 40-49 50-59 60-69 70+

Who uses us

Lending is still our most common problem, but all areas of banking have generated more complaints.



STUDY

Our work at a glance

Cases

Overall caseload



2018-19

0 2017-18

2016-17

02015-16

40

50

60%

Financial compensation

20

\$1-\$1,999

\$2,000-\$3,999

\$4,000-\$5,999

\$6,000-\$7,999

\$8,000-\$9,999

\$10,000

0

Banking Ombudsman Scheme

1506

Disputes

Enquiries

More cases Complaints Disputes



The big increase

fraud awareness

prompted us

campaign on

TV, radio and

social media.

to initiate a

3108 **Complaints** 83

Trends	Fraud – theft of card data	<b>78</b> %
	Family disagreements	71%
1	Early repayment issues	61%
	Binary options	36%
	Credit card chargebacks	<b>19</b> %
V	Bitcoin	<b>50%</b>
	Payments changes	50%

Scams

118%

"I was very pleased with your interest in the difficulties faced by people with intellectual disabilities who can't communicate verbally or sign their names, and making things right for them."

We want to ensure all New Zealanders can sort their banking problems.

After suffering a stroke, Sophie gave enduring power of attorney to her grandfather Michael. He took the legal paperwork giving him control of her finances to the bank, which made him an authorised signatory to her account.

When Sophie's health improved, she wanted more control over her money. She and her partner Luke visited the bank to replace Michael with Luke as an authorised signatory. The bank said she had to sign a new operating authority first, but her stroke meant she couldn't sign her name consistently, so the bank refused.

The pair visited the bank several times over the next 18 months trying to replace Michael, who meanwhile had set up a new automatic payment from her account to a third party. The pair eventually provided a copy of the enduring power of attorney document, and the bank accepted Sophie's verbal confirmation to revoke Michael and appoint Luke. It then accepted her signature. But she was unhappy with how the bank had handled matters and sought compensation.

We considered the bank should have acted on Sophie's first request to change the signatories. It could have used other means, besides a signature, to record her intentions. The bank agreed to reimburse the money Michael had transferred to the third party and also offered \$7,500 for stress and inconvenience. Sophie accepted the offer.

pankomb.org.nz

0800 802 950

Be aware of scams.



30

Bank	Enquiries received	Complaints received	Disputes received	Total
Large^				
ANZ Bank NZ	112	784	29	925
ASB Bank	75	452	28	555
BNZ	62	428	16	506
Westpac NZ	80	585	65	730
Medium^				
Heartland	73	49	5	127
HSBC	7	16	1	24
Kiwibank	94	474	15	583
Rabobank	5	6	0	11
SBS	132	76	5	213
The Co-operative Bank	12	62	5	79
TSB	8	47	14	69
Small^				
Bank of Baroda	2	3	0	5
Bank of China	1	2	0	3
Bank of India	1	1	0	2
China Construction Bank	0	0	0	0
Citibank	2	0	0	2
ICBC	0	3	0	3
Nelson Building Society	8	3	0	11
		1/	0	32
NZCU Baywide	16	16	0	32

1506

Overall total

3108

183

4797

assets^ 19.3 30.3 11.6 19.0 10.5 18.9 15.2 18.2

0.7

1.1

4.1

3.0

0.9

0.5

1.4

<0.5

<0.5

<0.5

<0.5

<0.5

<0.5

<0.5

<0.5

% of total

"They are very approachable, supportive and work hard to continually lift the bar across the industry."

^ Participants are classified according to total assets at 31 December 2018 as verified by participants in May 2019. \* Includes calls about non-participants

# Is this for real?

t probably is

It it's too good to be true

When we see an issue that could affect other bank customers, we act on it to improve the system for everyone. **CONTROL OF CONTROL OF** 

## conduct and culture

outcomes at the forefront.

Australian Royal Commission into Misconduct The Australian government established a royal commission to inquire into misconduct in the banking, superannuation, and financial services industry.

Prompted

Reviews of the banking and insurance sectors in New Zealand by the Financial Markets Authority, the Reserve Bank of New Zealand and the Finance and Expenditure Select Committee. The New Zealand government wanted to ensure the same egregious conduct was not occurring here.

Banking Ombudsman Complaints are a key indicator of sector health

#### Found that New Zealand was not experiencing the same issues as Australia, but the reviews set a new base of expectations for the sector, putting good customer

New Zealand's banks came under closer scrutiny this year in the wake of the Australian royal commission into banking. The Reserve Bank and Financial Markets Authority reviewed the conduct and culture of banks and insurers. Parliament's Finance and Expenditure Committee also put the spotlight on banks' performance. To assist those reviews, we provided information to media, regulators and the select committee about complaints we have handled.

es as We were asked whether we had seen the type of problems that emerged in Australia. We said we had not seen such systemic abuse in our cases, although we pointed out that our cases were only the tip of the complaints iceberg. To obtain a wider view of complaints, we began developing a complaints dashboard using cases handled by us and by banks. Our goal is to identify problems early on and prevent any escalation, and also to develop more actionable insights.

• Unclear terms and conditions: We asked banks to amend terms and conditions so they were clearer to customers

We asked banks to look at these wider issues

• Employee browsing: We asked banks to monitor whether staff were unnecessarily looking up account information, and take action if they found such browsing

• Forced account closures: We gave banks guidance on how to terminate relationships with customers

• Complaint resolution: We gave banks feedback, training and templates to lift standards of practice

The Banking Ombudsman Scheme

is an early indicator when things are going wrong across the industry

- the scheme is the canary in the coal mine.

## **Vulnerable customers**

There has been an emerging trend of issues for vulnerable customers in our cases. Factors like age, physical or mental health, caring responsibilities, and life-changing events such as redundancy, relationship breakdown or bereavement could mean someone is put in a vulnerable position.

On the one hand, we want people to be able to retain independence with support, but on the other hand, we need to ensure the customer is appropriately protected from potential abuses. Fairness influences everything we do, from individual cases to improving the system for all. We have partnered with others this year to ensure banking remains safe and inclusive for all New Zealanders.

### **Financial Inclusion Industry Forum**

Last year we helped organise a Financial Inclusion Summit attended by 150 representatives from government, community, academic and financial services sectors. The forum aimed to identify challenges and discuss ideas for improving financial inclusion.

Following the forum, we led a workstream on inclusive banking. This resulted in streamlined processes for financial mentors helping bank customers, a review of hardship processes within banks and plans for a cross-sector liaison group. In 2019, we began working with various agencies on a cross-sector strategy that will improve access to appropriate, affordable credit.

INCUSIVA

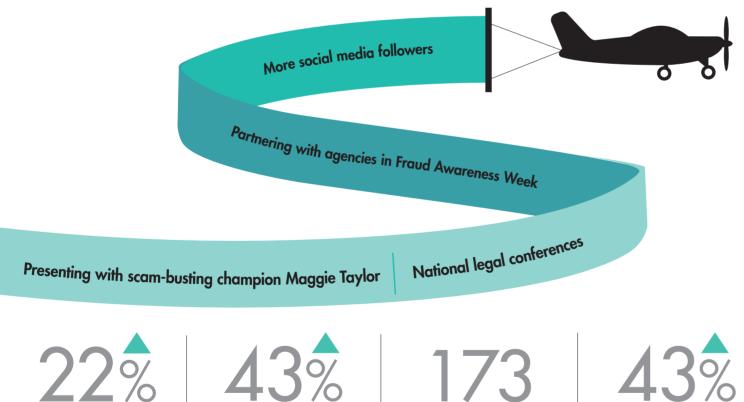
capital ratios financial inclusion regulation of conduct and culture insurance contracts select committee privacy of security information material regulatory breaches CCCFA farm debt mediation financial services providers register new disclosure requirements

> The Banking Ombudsman puts 2018 losses at \$70 million due to fraud-related scams

## Raising awareness in our community

Nicola Sladder

Stop and Think.



Website users

Social media

CASE STUDY

## Bank failed to show breach of card's terms and conditions

Ioane learned someone had used his debit card to spend \$26,000 over five days. When he went looking for his card and discovered it was lost, he notified his bank, which cancelled the card.

loane sought reimbursement of the \$26,000 from the bank. But the bank said the offender had used his PIN correctly, and therefore it could not help him. It referred him to the police, who were able to establish that the offender was a neighbour, who had subsequently disappeared.

loane went back to the bank, but it continued to decline liability and carried out no real investigation into loane's statement that he had not disclosed his PIN. He then brought his case to us.

#### Our investigation

Media mentions

There was no question loane had not been the person who carried out or authorised the transactions. We were not satisfied the bank had discharged the onus on it to show loane had breached the terms and conditions of his card by failing to take reasonable care of it and his PIN.

Complaints received online

loane had occasionally driven the neighbour to the supermarket, and she might have overlooked him entering his PIN. Furthermore, we were satisfied it was reasonable for loane not to have noticed his card was missing for five days, given the usual pattern of use of his card.

We recommended the bank reimburse the loss. We were also critical of the bank's failure to consider what the terms and conditions stated about liability during its internal investigation of the complaint.

#### Outcome

Both Ioane and the bank accepted our view, and the bank reimbursed \$26,000 plus interest. The bank said it planned to make process and training changes as a result of the complaint.

## Is this for real?





"I am so grateful – I seriously believe if it had not been for the Banking Ombudsman's intervention and fast reactions and fact-finding my problem would not have gone away."

## FRAUD

Our fraud prevention campaign ran in conjunction with Fraud Awareness Week. We placed advertisements on television, radio and social media. The campaign was marketed through banks, stakeholders and our own channels.

More customers now very confident in recognising a scam

email scam 🔺 5.8% phone scam 🔺 3.9% text scam 🔺 3.4%



800,000 reached on social media

million Radio listeners

group hea the messag three times

### Quick Guide snapshot

## Your credit rating

New Zealand has three credit agencies that maintain credit reports on your borrowing history. The information in these reports is held for five years and is used by banks and finance companies to assess applications to borrow money.

Credit reports contain positive and negative information – whether you repaid loans and debts in full and on time, or whether you were often late or in default. They generally include a credit rating, which is an estimate of your ability to meet future financial commitments based on your track record to date. The higher your credit rating, the more likely it is your credit application will be accepted. Conversely, a poor report can make it harder to borrow money, buy a house, get insurance and sometimes even get a job.

#### Read the full guide on our website

Information stays on file for 5 years

